

EMPLOYMENT HISTORY

Feralloy Corporation

1976 – 2019 retirement

Feralloy is a leading flat rolled carbon steel processor and distributor with 10 operating locations in North America. The company is owned by Reliance Steel and Aluminum Co, a Fortune 400 company (NYSE listing RS).

VP Employee Development

2014 – 2019

- Newly created position responsible for developing and leading Feralloy's Employee Development Program.
- Certified Leadership Coaching in support of Employee Development initiative

VP General Manager Midwest Region

2008 - 2014

- P & L responsibility for largest operating division in Portage, IN along with division in Granite City, IL.
- Exceeded shareholder objectives for safety, quality, cash management and established consistent improvement in GM % and PTI contribution. Received top supplier awards from largest 3 customers, including coveted John Deere Partner designation.

President Indiana Pickling and Processing Company

2004 - 2008

- Chief Operating Officer for \$15 million joint venture company with partners Mittal Steel and Signode Corp. This steel pickling company employs 45 people and is located in Portage, IN.

President Oregon Feralloy Partners

2004 - 2008

- Chief Operating Officer for \$9 million joint venture company with partner Oregon Steel Mills. This steel processing company employs 35 people and is located in Portland, OR.

President Feralloy Processing Company

2003 - 2008

- Chief Operating Officer for \$12 million joint venture company with partner United States Steel. This steel processing company employs 40 people and is located in Portage, IN.

President Feralloy Wheeling Specialty Processing Company

2003 - 2008

- Chief Operating Officer for \$3 million joint venture company with partner Wheeling Pittsburgh Steel. The company employed 22 people and was located in Wheeling, WV.

Regional Vice President

2000 - 2004

- P & L responsibility for Feralloy Divisions in Detroit, Cleveland, St. Louis, and Butler, IN.

Chief Executive Officer, Board Member Feralloy North American Steel Company

1994 - 2002

- Led classic business turn-around for \$50 million joint venture steel sales company located in Melvindale, MI.

General Manager Feralloy St. Louis Division

1987 - 1994

Sales Manager Feralloy St. Louis Division

1983 - 1987

Sales Representative Feralloy St. Louis Division

1978 - 1983

Sales Trainee Feralloy St. Louis Division

1976 - 1978